

## Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 12999 241629Z

44

ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 AID-05 OMB-01

TRSE-00 PA-01 PRS-01 USIA-06 CIAE-00 INR-07 NSAE-00

OPIC-03 L-03 H-02 /059 W

----- 024160

P R 241605Z DEC 75

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC PRIORITY 8800

INFO AMEMBASSY PARIS

LIMITED OFFICIAL USE CAIRO 12999

E.O. 11652: NA

TAGS: BPRO, EG

SUBJECT: CHEMTEX/DUPONT APPEAL TO PRIMIN RE POLYESTER FIBER PROJECT

REF: CAIRO 12970

1. HAVE JUST RECEIVED VIA COMMERCIAL TELEGRAM  
COPY OF A MESSAGE SENT TODAY TO PRIMIN MAMDUH  
SALEM FROM REMMER, CHAIRMAN AND PRESIDENT  
CHEMTEX. MESSAGE REFERS TO DCM/COMMERCIAL OFFICER'S  
RECENT MEETING WITH SHAHIN IN WHICH  
LATTER CLAIMED FRENCH OFFER PREFERRED BECAUSE  
OF SUPERIOR TECHNOLOGY AND WRONGLY INSISTED TWO  
ITEMS (SPUNDYES AND LOWPILLING FIBER TECHNOLOGY)  
NOT INCLUDED IN DUPONT OFFER. THESE ITEMS  
WERE INCLUDED AND FACT IS THAT DUPONT TECHNOLOGY  
IS WORLD STANDARD. FOR THESE REASONS AND BECAUSE  
OF ENORMOUS ECONOMIC ADVANTAGE TO EGYPT OF  
AID FINANCING, RESULTING IN COMPETITIVE PRICING  
OF CHEMTEX/DUPONT OFFER, REMMER REQUESTS  
THEY BE GIVEN FAIR HEARING WHICH HE BELIEVES WILL  
DEMONSTRATE BEST TECHNOLOGY AND ECONOMIC  
ADVANTAGE OF THEIR OFFER. MESSAGE REPEATS OFFER  
TO HAVE APPROPRIATE EGYPTIAN OFFICIALS VISIT  
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DUPONT IN US.

2. COMMENT: NABAWI GAVE NO INDICATION WHEN  
CALLING ME A FEW HOURS AGO (CAIRO'S 12990)  
THAT SUCH A MESSAGE HAD BEEN RECEIVED. IN  
LIGHT SIGNING REPORTED REFTEL, HOWEVER, IT IS  
UNLIKELY TO CHANGE OUTCOME.

3. HAVE BEEN IN TOUCH WITH CHEMTEX REP IN CAIRO  
TO APPRISE HIM OF REMMER'S MESSAGE. HE IS  
CONSIDERING MAKING "COMMERCIAL PROTEST" TO GOE  
SINCE TODAY'S NEWSPAPER ACCOUNT SUGGESTS TO HIM  
THAT TECHNOLOGY WHICH SHAHIN WRONGLY CLAIMED WAS  
NOT INCLUDED IN CHEMTEX-DUPONT PROPOSAL AND  
THEREFORE MADE FRENCH PROPOSAL PREFERABLE WAS  
LEFT OUT OF SIGNED CONTRACT.

4. SHAHIN'S HANDLING OF THIS AFFAIR LOOKS MORE AND  
MORE SHABBY.  
EILTS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975CAIRO12999  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750447-0250  
**From:** CAIRO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19751212/aaaaakkt.tel  
**Line Count:** 80  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 CAIRO 12970  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <29 MAY 2003 by WorrelSW>; APPROVED <10 JUL 2003 by MorefiRH>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CHEMTEx/DUPONT APPEAL TO PRIMIN RE POLYESTER FIBER PROJECT  
**TAGS:** BPRO, EG  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006